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STATISTICAL HIGHLIGHTS

GAS APPLIANCE MANUFACTURERS ASSOCIATION, INC.
1901 North Moore Street • Arlington, Va. 22209 • 703/525-9565

STATISTICS FOR THE MONTH OF DECEMBER 1989

A summary of shipments statistics compiled by GAMA from reports by its members. Unless otherwise noted, figures represent total industry factory unit shipments.

Page	
	WATER HEATERS
2	Residential
3	Commercial
	RESIDENTIAL HEATING EQUIPMENT
4	Central Furnaces
5	Boilers
6	Wall Furnaces
7	Room Heaters
8	Floor Furnaces
	EQUIPMENT FOR RECREATIONAL VEHICLES
8	Gas Heating Equipment
9	**GAS UNIT HEATERS and DUCT FURNACES**

Issued: February 14, 1990

RESIDENTIAL GAS & ELECTRIC STORAGE WATER HEATERS

	GAS WATER HEATER (Excludes Boosters)			ELECTRIC WATER HEATERS (Excludes Boosters)			TOTAL		
MONTH	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**
January	336,682	354,840	-5.1	270,147	282,499	-4.4	606,829	637,339	-4.8
February	327,894	320,350	+2.4	275,663	261,891	+5.3	603,557	582,241	+3.7
March	375,171	334,094	+12.3	294,516	283,191	+4.0	669,687	617,285	+8.5
3 Months	1,039,747	1,009,284	+3.0	840,326	827,581	+1.5	1,880,073	1,836,865	+2.4
April	354,401	329,060	+7.7	293,669	266,628	+10.1	648,070	595,688	+8.8
May	324,183	316,767	+2.3	277,732	273,281	+1.6	601,915	590,048	+2.0
June	345,195	332,697	+3.8	286,722	290,034	-1.1	631,917	622,731	+1.5
6 Months	2,063,526	1,987,808	+3.8	1,698,449	1,657,524	+2.5	3,761,975	3,645,332	+3.2
July	302,904	286,758	+5.6	254,134	256,561	-0.9	557,038	543,319	+2.5
August	295,399	289,580	+2.0	259,038	272,941	-5.1	554,437	562,521	-1.4
September	308,807	321,352	-3.9	256,800	272,864	-5.9	565,607	594,216	-4.8
9 Months	2,970,636	2,885,498	+3.0	2,468,421	2,459,890	+0.3	5,439,057	5,345,388	+1.8
October	397,068	380,810	+4.3	317,882	308,139	+3.2	714,950	688,949	+3.8
November	364,592	307,417	+18.6	278,169	259,325	+7.3	642,761	566,742	+13.4
December	398,173	382,744	+4.0	304,636	306,136	-0.5	702,809	688,880	+2.0
YEAR-END	4,130,469	3,956,469	+4.4	3,369,108	3,333,490	+1.1	7,499,577	7,289,959	+2.9

Figures include shipments to mobile home manufacturers.

COMMERCIAL WATER HEATERS

MONTH	GAS COMMERCIAL WATER HEATERS (a)			ELECTRIC COMMERCIAL WATER HEATERS		
	1989	1988	%Chg.	1989	1988	%Chg.
January	9,111	9,003	+1.2	1,684	1,335	+26.1
February	9,053	8,967	+1.0	1,518	1,384	+9.7
March	10,704	10,630	+0.7	1,851	1,595	+16.1
3 Months	28,868	28,600	+0.9	5,053	4,314	+17.1
April	9,052	9,043	+0.1	1,623	1,698	-4.4
May	9,106	8,808	+3.4	1,728	1,505	+14.8
June	8,663	9,748	-11.1	1,719	1,857	-7.4
6 Months	55,689	56,199	-0.9	10,123	9,374	+8.0
July	7,947	7,641	+4.0	1,380	1,296	+6.5
August	8,185	7,872	+4.0	1,791	1,674	+7.0
September	7,773	8,662	-10.3	1,541	1,593	-3.3
9 Months	79,594	80,374	-1.0	14,835	13,937	+6.4
October	8,851	9,399	-5.8	1,691	1,694	-0.2
November	8,132	8,700	-6.5	1,542	1,609	-4.2
December	9,824	10,209	-3.8	1,700	1,755	-3.1
YEAR-END	106,401	108,682	-2.1	19,768	18,995	+4.1

(a) Includes integral tank type and copper tube or coil type commercial gas water heaters.
(r) Revised

CENTRAL HEATING FURNACES

	GAS WARM AIR FURNACES			OIL WARM AIR FURNACES			ELECTRIC WARM AIR FURNACES		
MONTH	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**
January	178,465	157,210	+13.5	14,775	15,095	-2.1	22,655	27,685	-18.2
February	148,075	134,270	+10.3	12,890	12,790	+0.8	23,940	24,050	-0.5
March	135,190	147,965	-8.6	9,785	11,910	-17.8	28,252	24,565	+15.0
3 Months	461,730	439,445	+5.1	37,450	39,795	-5.9	74,847	76,300	-1.9
April	131,490	124,910	+5.3	6,725	7,755	-13.3	28,291	20,885	+35.5
May	142,090	118,490	+19.9	7,855	8,460	-7.2	28,508	29,575	-3.6
June	168,290	138,545	+21.5	10,300	10,640	-3.2	31,311	30,890	+1.4
6 Months	903,600	821,390	+10.0	62,330	66,650	-6.5	162,957	157,650	+3.4
July	185,550	163,550	+13.5	10,655	14,890	-28.4	26,167	27,150	-3.6
August	215,965	200,730	+7.6	21,770	22,565	-3.5	27,905	23,945	+16.5
September	245,825	254,035	-3.2	25,670	32,085	-20.0	23,978	24,680	-2.8
9 Months	1,550,940	1,439,705	+7.7	120,425	136,190	-11.6	241,007	233,425	+3.2
October	250,890	251,855	-0.4	24,370	27,210	-10.4	21,079	23,090	-8.7
November	195,730	223,035	-12.2	20,430	22,785	-10.3	15,902	17,045	-6.7
December	164,625	177,570	-7.3	13,755	17,600	-21.8	20,240	19,535	+3.6
YEAR-END	2,162,185	2,092,165	+3.3	178,980	203,785	-12.2	298,228	293,095	+1.8

GAS & OIL BOILERS

MONTH	GAS BOILERS 1989	GAS BOILERS 1988	GAS BOILERS %Chg.	OIL BOILERS 1989	OIL BOILERS 1988	OIL BOILERS %Chg.
January	14,149	16,694	-15.2	8,821	11,848	-25.5
February	10,698	11,102	-3.6	7,234	6,030	+20.0
March	11,310	12,017	-5.9	9,390	9,677	-3.0
3 Months	36,157	39,813	-9.2	25,445	27,555	-7.7
April	7,267	6,834	+6.3	4,931	6,525	-24.4
May	8,435	9,974	-15.4	6,439	6,728	-4.3
June	15,879	15,140	+4.9	11,821	11,472	+3.0
6 Months	67,835	71,761	-5.5	48,636	52 80	-7.0
July	11,959	14,010	-14.6	8,242	9,597	-14.1
August	20,883	20,347	+2.6	15,603	14,575	+7.1
September	22,793	28,423	-19.8	16,409	19,053	-13.9
9 Months	123,470	134,541	-8.2	88,890	95,505	-6.9
October	29,564	32,057	-7.8	18,309	20,469	-10.6
November	21,058	25,785	-18.3	13,058	16,235	-19.6
December	17,711	18,937	-6.5	9,718	11,995	-19.0
YEAR-END	191,803	211,320	-9.2	129,975	144,204	-9.9

(r) Revised

GAS RESIDENTIAL WALL FURNACES

	VENTED WALL FURNACES			DIRECT VENT SYSTEM WALL FURNACES (a)			TOTAL WALL FURNACES		
MONTH	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg.**	**1989**	**1988**	**%Chg**
January	9,850	9,280	+6.1	6,030	4,400	+37.0	15,880	13,680	+16.1
February	6,340	4,240	+49.5	3,180	2,360	+34.7	9,520	6,600	+44.2
March	5,080	5,850	-13.2	4,870	4,450	+9.4	9,950	10,300	-3.4
3 Months	21,270	19,370	+9.8	14,080	11,210	+25.6	35,350	30,580	+15.6
April	5,520	4,990	+10.6	5,640	3,690	+52.8	11,160	8,680	+28.6
May	6,130	6,480	-5.4	4,640	5,180	-10.4	10,770	11,660	-7.6
June	7,910	8,540	-7.4	4,810	5,830	-17.5	12,720	14,370	-11.5
6 Months	40,830	39,380	+3.7	29,170	25,910	+12.6	70,000	65,290	+7.2
July	7,120	5,770	+23.4	5,510	5,720	-3.7	12,630	11,490	+9.9
August	7,740	8,880	-12.8	4,540	4,610	-1.5	12,280	13,490	-9.0
September	15,330	16,050	-4.5	6,890	8,090	-14.8	22,220	24,140	-8.0
9 Months	71,020	70,080	+1.3	46,110	44,330	+4.0	117,130	114,410	+2.4
October	13,330 (r)	12,670	+5.2	8,210	7,480	+9.8	21,540	20,150	+6.9
November	10,290	12,030	-14.5	5,760	7,210	-20.1	16,050	19,240	-16.6
December	11,070 (r)	13,090	-15.4	7,620 (r)	6,310	+20.8	18,690	19,400	-3.7
YEAR-END	105,710	107,870	-2.0	67,700	65,330	+3.6	173,410	173,200	+0.1

(a) Figures exclude shipments of wall furnaces for installation in recreational vehicles.
(r) Revised

VENTED & UNVENTED ROOM HEATERS

MONTH	VENTED ROOM HEATERS 1989	1988	%Chg.	UNVENTED ROOM HEATERS 1989	1988	%Chg.
January	3,413	3,613	-5.5	7,023	10,321	-32.0
February	3,286	2,173	+51.2	3,647	3,653	-0.2
March	4,568	4,824	-5.3	15,738	6,159	+155.5
3 Months	11,267	10,610	+6.2	26,408	20,133	+31.2
April	4,130	4,534	-8.9	16,598	12,133	+36.8
May	6,287	6,227	+1.0	25,691	17,220	+49.2
June	8,556	9,757	-12.3	26,320	21,356	+23.2
6 Months	30,240	31,128	-2.9	95,117	70,842	+34.3
July	7,106	7,654	-7.[illegible]	26,031	16,271	+60.0
August	10,582	8,618	+22.8	26,527	15,131	+75.3
September	12,284	11,849	+3.7	19,022	24,744	-23.1
9 Months	60,212	59,249	+1.6	166,697	126,988	+31.3
October	14,016	15,028	-6.7	19,509	32,609	-40.2
November	7,402	10,432	-29.0	18,349	20,476	-10.4
December	5,684 (r)	6,717	-15.4	13,011 (r)	22,088	-41.1
YEAR-END	87,314	91,426	-4.5	217,566	202,161	+7.6

(r) Revised

OTHER HEATING EQUIPMENT

MONTH	GAS RECREATIONAL VEHICLE HEATING SYSTEMS (a)			GAS FLOOR FURNACES		
	1989	1988	%Chg.	1989	1988	%Chg.
January	19,069	17,578	+8.5	1,098	1,217	-9.8
February	19,800	18,998	+4.2	693	930	-25.5
March	23,426	24,693	-5.1	1,249	1,178	+6.0
3 Months	62,295	61,269	+1.7	3,040	3,325	-8.6
April	16,023	22,058	-27.4	1,056	1,076	-1.9
May	*	21,963		1,344	1,592	-15.6
June	*	21,133		1,105	2,092	-47.2
6 Months	*	126,423		6,545	8,085	-19.0
July	*	18,602		1,602	1,015	+57.8
August	*	19,384		1,509	1,726	-12.6
September	*	18,268		2,171	2,021	+7.4
9 Months	*	182,377		11,827	12,847	-7.9
October	*	19,232		2,837	3,599	-21.2
November	*	18,391		2,255	1,734	+30.0
December	*	15,518		1,558	2,120	-26.5
YEAR-END	*	235,518		18,477	20,300	-9.0

(a) Includes Direct Vent Wall & Direct Vent Central Furnaces.
(r) Revised
* Not available due to possible disclosure

GAS UNIT HEATERS AND DUCT FURNACES

MONTH	PROPELLER FAN TYPE UNIT HEATERS			BLOWER TYPE UNIT HEATERS			DUCT FURNACES		
	1989	1988	%Chg.	1989	1988	%Chg.	1989	1988	%Chg
January	15,019	13,557	+10.8	937	884	+6.0	2,063	1,638	+25.9
February	12,673	11,221	+12.9	1,133	831	+36.3	1,723	1,774	-2.9
March	12,971	6,652	+95.0	902	628	+43.6	1,857	1,028	+80.6
3 Months	40,663	31,430	+6.2	2,972	2,343	+26.8	5,643	4,440	+27.1
April	11,551	5,794	+99.4	551	566	-2.7	1,395	1,092	+27.7
May	10,343	5,608	+84.4	545	696	-21.7	1,164	1,325	-12.2
June	14,926	11,844	+26.0	850	573	+48.3	1,425	982	+45.1
6 Months	77,483	54,676	+41.7	4,918	4,178	+17.7	9,627	7,839	+22.8
July	8,394	10,289	-18.4	454	581	-21.9	778	631	+23.3
August	17,641	15,834	+11.4	1,059	1,063	-0.4	1,676	1,306	+28.3
September	22,194	19,789	+12.2	1,058	1,124	-5.9	2,236	1,635	+36.8
9 Months	125,712	100,588	+25.0	7,489	6,946	+7.8	14,317	11,411	+25.5
October	16,089	16,909	-4.8	1,175	1,171	+0.3	1,942	1,879	+3.4
November	14,942	19,643	-23.9	1,268	1,170	+8.4	1,840	2,298	-19.9
December	16,465	21,989	-25.1	1,123	1,189	-5.6	2,059	2,414	-14.7
YEAR-END	173,208	159,129	+8.8	11,055	10,476	+5.5	20,158	18,002	+12.0

(r) Revised